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PLEASE READ THIS LETTER IN ITS ENTIRETY BEFORE FINALIZING YOUR REGISTRATION. ALL RESPONSES SHOULD BE SENT TO INFO@PLANETALKTRAVEL.COM

Adar, 5777 March, 2017

Dear Parent and Student of DERECH:

This detailed letter will explain the **best options** for those going to Eretz Yisroel for the coming year. Our many decades of experience in serving students and their families have qualified us as "experts" in this field.

El Al is the airline of choice for most schools (and for us) and is the only airline which offers a **new, low rate for** a non-stop flight with an open-ended, flexible ticket for students. This year's rate has been reduced by close to \$200, which makes it an excellent option. We are also able to offer a lower fare closed-ended ticket. Either of these fares may be used on the school group flight (subject to space availability in the appropriate fare level), and will receive all the advantages of flying with the group. Please note that the school administration strongly prefers that boys travel on the group flight which will be met by the school representative. (However, if you must travel on a different date, please contact us for the lowest rate available.) You will find that we have also explained the Swiss option for those considering a stopover.

Please consider everything carefully when you are sending your son six thousand miles away. If you're contemplating other airline options, what seems like a "great deal" is not, necessarily, such a bargain or "safe bet" by the time your return trip is done.

The EL AL non-stop group flight is scheduled אי"ה for Monday, August 28th, 2017. The departure date has been requested by the school and is coordinated to allow you ample time to get settled and to acclimate yourself to your new surroundings. Specifics on the flight schedules will be provided in a later mailing to those who are registered on our flights.

With so many schools, the El Al flights at the end of August and early September are in great demand with more than one school on a flight, and space is limited. Reservations will be confirmed on a first-come, first-served basis. Reservation forms can be emailed or faxed, **BUT MUST BE FOLLOWED UP BY SENDING IN FORMS AND A CHECK DEPOSIT BY REGULAR MAIL.** Make sure you get a confirmation from us to assure that your email did not go to Spam. We want to be assured of enough space for everyone, so we would appreciate your following the registration instructions. Organizing a flight for so many at one time is more complex than selling an individual ticket and involves much greater effort. We hope we can count on your help and cooperation to make it a successful operation.

We hope that your questions are answered herein and look forward to being of service to you.

Respectfully yours,

Judy Tenenbaum

Judy Tenenbaum PLANE TALK TRAVEL

EL AL OPTIONS

DO YOU CONSIDER SAFETY, SECURITY, AND SERVICE AS PRIORITIES FOR YOUR SON?? EL AL HAS BEEN VOTED "BEST AIRLINE SECURITY" FOR THE TENTH CONSECUTIVE YEAR.

OPTION (A) NEW, MUCH LOWER FARES FOR OPEN TICKETS, WITH FLEXIBLE RETURNS

The EARLY-BIRD OPEN TICKET OFFERS:

- Non-stop El Al scheduled flight
- Open return -- valid for one year (14-day minimum stay)
- Choice of up to 4 return flights daily
- Check-in assistance at the airport for most flights to assure a smooth and hassle free start to the year
- SECOND BAG FREE ROUND TRIP
- Advance seating in a special section of the airplane, as best as possible -- a wonderful way for the boys to meet and get to know one another
- Meeting by the school representatives upon arrival at Ben Gurion Airport
- Transfer by bus to the school dormitory in Yerushalayim (luggage transport, as well)
- Assistance with luggage at the dormitory
- Free Matmid (frequent flyer) registration on our link <u>https://app.elal.co.il/clubs/registration/RegisterFlyer.aspx?lang=en&V_code=SBN03542446</u>

TICKET DETAILS:

- Return reservations can be made at a much later date during the year
- Return flight to your choice of airport Kennedy or Newark
- No European stopovers on this fare

NEW, LOW EARLY-BIRD FARE: \$1525 plus \$95.58 tax (includes transportation to school and all services described above)

PAYMENT OPTIONS: FOR ALL OPTIONS, please fax or email your registration form (<u>by March 22nd</u>) to hold your space which is on a first-come first-served basis. Please verify that your form was received by us. We will confirm receipt of your email by return email. Then send in the <u>original</u> registration form with your check(s) (with student's name and yeshiva name on the check) and/or credit card form <u>by regular</u> <u>mail to be received in our office by March 27th. PLEASE NOTE THAT THERE IS A \$25-\$35 FEE FOR ANY BOUNCED CHECK OR CREDIT CARD THAT IS DECLINED.</u>

- a) **GUARANTEED EARLY BIRD: Immediate full payment** protects the reservation against any fare increase once we have payment. Payment can be made by check or a combination of \$100 check deposit and remainder by credit card. (There is a \$10 handling fee for credit cards.)
- b) EARLY BIRD: Deposit now plus later payment date protects against any fare changes once full payment is actually deposited or charged. \$100 immediate check deposit and post-dated check for May 15th or credit card (to be charged around May 15th).
- c) **LATER PAYMENTS:** If you want the **open ticket** but need extra time to pay, we will try to hold a number of seats (on a case-by-case basis) at the same rate with an immediate deposit of \$200, with the balance due by June 15th (check or credit card).
- d) LATE BIRD: Very late reservations may utilize the open student ticket at a \$50 additional cost, subject to space availability at the designated fare level WITH ONLY ONE BAG FREE roundtrip. Optional second bag at \$85 \$100 each way.

PENALTIES FOR CHANGES AND CANCELLATIONS ON EL AL OPEN TICKETS:

Cancellation prior to ticketing is subject to penalty:

- Cancellation through April 3rd \$100 penalty
- From April 4th through April 20th \$150 penalty
- From April 21st or after ticketing \$300 \$350 penalty
- Once ticketed, any change in ticket is subject to a \$250 change fee.
- Once the trip has begun, the unused TLV/NYC portion is non-refundable.

OPTION (B) NEW, LOW FARE FOR EL AL CLOSED TICKET

This fare may be suitable for those booking later, when the return date is already available in the computer (that is 361 days in advance, i.e. June 21, 2018 returns for the end of the school year is only put in the system June 2017). However, you are taking a risk that the flight will not be available at that time or will only be available at a higher fare level plus the cost of the extra bag roundtrip.

The fare ranges from \$1070 - \$1204 plus \$95.58 tax (price depends on availability) on the group flight which includes transportation to the school, and slightly less on non-group departure without

transportation, and is subject to limited availability at this fare level. This sounds very low, but when you add the extra bag roundtrip (\$170) and a change fee for a later date (for those who are booking now in order to guarantee space on the flight, and the return date is not in the system yet), you will realize this fare can end up costing more as there are many restrictions. The return flight may necessitate a fare increase if the low fare level is not available. We must offer you this fare, but our experience has shown it can end up costing much more. We **do not** recommend it, and highly suggest buying the open ticket.

- One free bag roundtrip
- An optional second bag may be arranged for \$85 \$100 each way
- Fare varies according to the fare level in each direction
- The return date must be available in the system (361 days ahead). If you want to reserve a later return than what is in the system you would have to pay a change fee of \$170 \$220 if it is available in the same fare level
- Cancellation penalty is \$350
- Any further changes may incur another change penalty

CLOSED TICKETS MUST BE TICKETED WITHIN 48 HOURS OF BOOKING, SO IMMEDIATE PAYMENT IS REQUIRED. IF YOU WANT THIS FARE, WE WILL CONFIRM THE FARE AND YOUR FLIGHTS BY EMAIL AND YOU MUST CONFIRM BEFORE WE TICKET.

C) OUT OF TOWN STUDENTS El Al options:

Los Angeles:

- Direct flight option from LAX \$1785 + \$95.58 tax (Depending on how many boys are on the flight, we can arrange transportation from Ben Gurion Airport to the school at a nominal fee.)
- Can meet the group in New York and return directly to LA at the end of the school year \$1655 + \$95.58
- Includes two free bags round trip, if paid by same deadlines as New York fare.

Chicago: We are checking low fare connection options with Jet Blue for closed tickets Southwest separate ticket is a good option for open El Al tickets as they allow two bags. Please note that Southwest flies only to Newark and La Guardia.

Boston: Operates Sunday and Tuesday at the same rate as New York, for an open ticket with two bags roundtrip. Transportation only if arrival coincides with the arrival of the New York group. **Canada:** We are working on special flights and luggage arrangements and hope to have details shortly.

Other Cities: We will try to help with Jet Blue connections from various other cities as well. Please indicate on the form if you need help with a connecting flight from any city.

LUGGAGE ALLOWANCE:

- May not exceed 62 inches (when adding the height + length + width) and no heavier than 50 lbs. per piece. The airline will charge for overweight or oversize luggage.
- One piece of carry-on luggage not to exceed 45 inches (height + length + width, including wheels) and not weighing more than 17 pounds. It must fit in the overhead compartment or under the seat in front of you.
- A personal piece such as a pocketbook. You may also carry a coat or jacket.

PASSPORT: To avoid any difficulties, please make sure your son's passport is valid for at least eighteen months from the group departure date.

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SWISS CONNECTING FLIGHT (CHANGE OF PLANE IN ZURICH)

Though the El Al non-stop flight is strongly recommended for maximum security and convenience, we have been asked about other (possible lower fare) options. These are individual reservations and do not receive our airport services, nor are they met by the school representatives in Israel. Please note that we do not sell students tickets through Moscow, Kiev, or Istanbul.

SWISS:

- Evening JFK flight connecting (usually) through Zurich, arriving Tel Aviv the next afternoon
- Return from Tel Aviv (usually) very early AM, around 5:30, via Zurich, arriving JFK early afternoon
- Newark option with long layover
- Fare subject to availability **FROM** \$1225 (subject to date and availability)
- Transportation to school is additional

Pros:

- **One free change** (restrictions apply)
- Optional stopover in Zurich (subject to additional taxes and possible forfeit of extra free luggage)
- Second bag free (subject to confirmation at time of ticketing for minimum five-month stay)

Cons:

- Change of plane in Switzerland
- Arrives later than group flight
- Additional change (in same class) @ \$350 (based on today's fares)
- Limited availability for return; surcharge if not in same class
- Limited add-ons: Chicago, Miami, Los Angeles at additional cost
- Return date must be given in as early as July 2017.

We do not recommend a Delta option as return flights in June were not available in the past on the same fare level and required additional costly payments. We have not had difficulties with Swiss. However, if you are interested in this option, mark the top of the registration form with SWISS, and email or fax the completed form immediately. If sending an email, the subject line should include the student's name, yeshiva name, and airline name.

We will contact you, preferably by email, with further details after receipt of your registration form. If you have any questions, email is the fast way to reach us: **INFO@PLANETALKTRAVEL.COM**. Please also include a phone number where you can be reached.